SOUTH BURLINGTON BUSINESS ASSOCIATION

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Pictured above: Jessie Baker, City Manager. Photo by: Anthony Alichwer

The SBBA members and guests had an update from City Manager, Jessie Baker, and her leadership team on Tuesday February 21st. Members were updated on the FY24 city budget, municipal construction, the Comprehensive Plan, city and school coordination and public safety trends. Members always appreciate the opportunity to hear from and engage with their city officials. A question-and-answer session followed the presentation. The group also heard from Eve Hoar, Vice President of Strategic Business Planning at UVM Health Network regarding their recent certificate of need for a new outpatient surgery center at Tilley Drive.

The SBBA is over 100 members strong and growing. The organization is committed to fostering South Burlington's business environment through regular educational meetings, communications and deliberations on issues affecting the business community. The group welcomes new members. Businesses considering membership are welcome to attend a meeting for free. For more information, contact Julie Beatty at SBBAbiz@gmail.com or visit www.SBBABIZ.com

WELCOME MATT COTA

We are pleased to announce that we have engaged Matt Cota, principal of Meadow Hill Consulting, to be our Director of Government Affairs. We join a growing list of business advocacy organizations that have engaged Matt and his Company. We are confident that Matt will provide the SBBA with a more consistent and amplified voice of advocacy in South Burlington (and where appropriate at the legislative level in Montpelier) for issues facing our businesses such as housing availability and affordability, amongst many others. We will provide more information on this at the upcoming May member meeting.

Sponsors make our events possible, thank you!

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NOTE FROM YOUR CHAIR

Dear Members,

As we move into the second quarter of 2023, I want to take a moment to reach out to our membership, both new and longstanding, to thank you for making the South Burlington Business Association a continued success. If you have been to any of our many opportunities in the last year, you have seen the energy and camaraderie present at networking events. As I move into the end of my term as Chairman of the Board, I am excited for what this next year holds.

Our most recent event hosted by the City of South Burlington was well received and a host of information was shared with those in attendance. The SBBA will be holding our Annual Meeting on May 4, 2023, hosted by the Burlington International Airport. In addition, we will be supporting the Green Mountain Aviation Field Days that is coming back to the area with a target date of late summer 2024. The Board has also been working on a range of topics that include Housing Bill S100, which would override local zoning rules allowing for various types of dense residential housing in downtown designated areas as well as areas with infrastructure already in place. The Affordable Housing Committee has been focusing on the comprehensive plan that is now with the Natural Resource Committee. The month of April is being considered the Fair Housing Month and a second City Center is being well-thought-out for the Shelburne Road area.

If you are a new SBBA member or have not been to an event in some time, I encourage you to get out and get involved. I promise that you will find liveliness at our many events. Seek out a Board Member and introduce yourself. Explore the many opportunities that the SBBA presents. If you want to get involved in making the SBBA a continued success, join one of our committees. Whatever you decide, I encourage you to get involved.

The SBBA presents an opportunity for all members to grow their network, and in turn, grow their business. It can allow you to forge professional and personal relationships which can last for many years. I invite all of you to feel the energy, make the connections, and be active in what I believe is one of the best resources our community has at its fingertips. Encourage non-members to come out and join us. We want those who are not currently members to be welcomed and understand [illegible] offer through membership.

I look forward to seeing you throughout 2023.

Tracy Davis, SBBA Chair

OUR MISSION

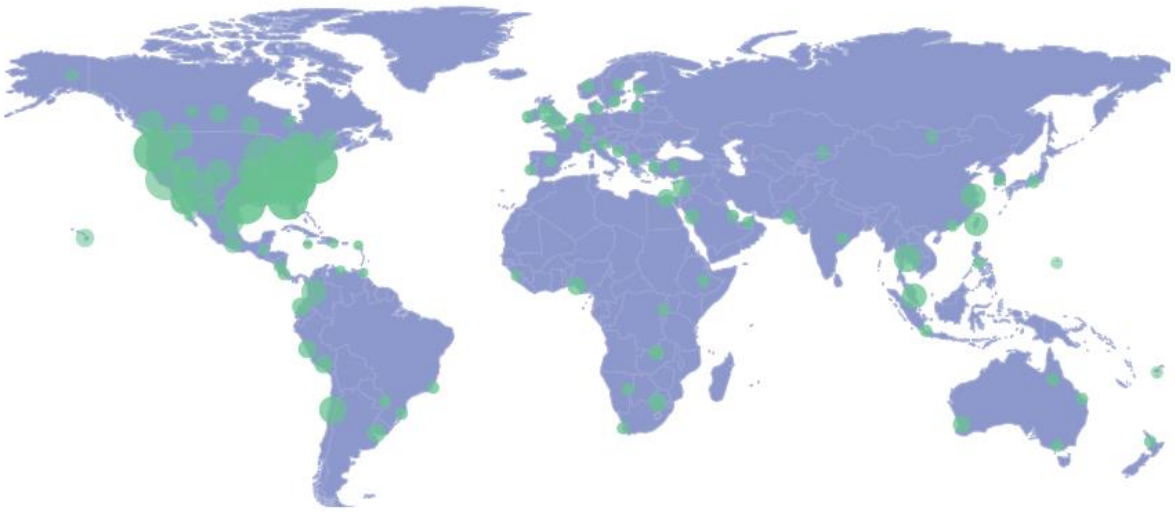
The South Burlington Business Association (SBBA) is a group of business leaders dedicated to making South Burlington a better place to work and live. We present a united voice to the public and municipal government for our members. Through the SBBA's periodic public membership meetings and other outreach efforts, we actively interface with the City and School administration and other local and regional organizations. SBBA is organized with volunteer leadership and a focused, modest budget.

SBBA
South Burlington Business Association

MEMBER BUSINESS SPOTLIGHT:

DYNAPOWER
POWERING A CLEANER PLANET

Headquartered in South Burlington, Dynapower is a trusted leader in energy storage and power conversion solutions through the design, engineering, and manufacturing of high power rectifiers, inverters, DC converters, energy storage systems, and transformers. Our products serve critical industries and markets around the globe.



>1.2GW
Clean energy systems deployed

>60
Countries across the globe

>36k
Units installed worldwide

Powering the World's Leading Brands & Institutions

Since 1963, Dynapower's solutions have provided reliable power around the world, solving complex power conversion challenges in critical industries and applications like hydrogen, energy storage, mining, steel production, defense, and more.

Connecting Power to Purpose

Powered by pursuit of a cleaner planet, we're committed to advancing technologies that meet the world's goals for a clean energy future. As a trusted supplier of power conversion and energy storage solutions to North America's largest green hydrogen production and storage hub, and as the world leader in DC coupled solar plus storage, we're pushing the boundaries of science and innovation to meet clean energy demands and reduce the carbon footprint of global industries.

A Dedicated and Passionate Team

Dynapower currently employs over 225 team members (and growing!), many of whom measure their tenure at the company in decades. Our team includes engineering, production, procurement, finance, quality, sales, and service professionals who are passionate about delivering safe and reliable products to accelerate a resilient, clean energy future.

Part of the Sensata Technologies Family

In 2022, Dynapower was acquired by Sensata Technologies as a foundational addition to their clean energy portfolio. Sensata is a global industrial technology company striving to create a cleaner, more efficient, electrified, and connected world through its broad portfolio of sensors, electrical protection components, and sensor-rich solutions which create valuable businesses insights. With more than 21,000 employees and global operations in 13 countries, Sensata serves customers in the automotive, heavy vehicle and off-road, industrial, and aerospace markets.

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BETA Technologies is proud to be a member of the South Burlington Business Association. As a company of Vermonters, it's amazing to see the great work this organization is doing to build a connected and well-resourced business network. SBBA's focus on trust, transparency and social responsibility are powering a strong community that we can all be proud of." ***Chris Caputo, CXO, BETA Technologies***

MEET OUR NEWEST MEMBERS:

Sugarsnap - Farm to table catering company providing a wide range of catering services, including bar service, business lunches, corporate receptions, conferences and weddings.

Spear Meadows, Inc. – Real estate development.

Vermont Chamber of Commerce - The Vermont Chamber of Commerce is on a mission: to help our members grow their businesses and the Vermont economy. As the largest statewide business organization, the Vermont Chamber represents all industries and sectors, from tourism, manufacturing, and retail to health care, construction, and technology. Every signature networking event organized, every policy advocated, and every unique marketing opportunity created, is designed to make Vermont a better, more vibrant place to live, work, start a business, and play.

Robin Hall, Agent, eXp Realty

SBBA/NOWAK MEMORIAL SCHOLARSHIP

The SBBA has sponsored an Annual Scholarship, the SBBA/Nowak Scholarship for the last five years. This scholarship was named for Patricia Nowak, a former South Burlington City Councilor and business leader, and is given to a graduating senior who is interested in pursuing business in college. Past recipients of this award are:

2018 – Lana Al-Namee
2019- Amelia Blum
2020 – Nicolas Desranleau
2021 – Max Duffy
2022 – Shane Burke

The SBBA is seeking donations in order to continue funding this important scholarship

To contribute to this scholarship, make checks payable to: SBSF- SBBA and mail to:

South Burlington High School
550 Dorset Street
South Burlington, VT 05403

The SB Foundation, a 501(c)3, will receive your donation and send you a note to use for tax preparation

INTERESTED IN SPONSORSHIP?

Each of our member meetings provide opportunities to sponsor: Bronze, Silver, and Gold. Please contact Julie Beatty at SBBAbiz@gmail.com for more information.

Sponsorship Opportunities	Gold $500	Silver $300	Bronze $100
Receive recognition on social media and sponsorship announcements	✓	✓	✓
Host an exhibit table at the event	✓	✓	
Speak exclusively to all members about your business	✓		

HOW TO JOIN SBBA

To learn more about membership and how to join, please contact Julie Beatty at sbbabiz@gmail.com

Or visit our website: www.sbbabiz.com

The University of Vermont Medical Center is proud to be a member of the South Burlington Business Association. We have more than 1,000 employees working at sites in South Burlington, and more than 1,000 who call South Burlington home. We appreciate the ongoing efforts of SBBA to help ensure that the City of South Burlington is an attractive place to work and live, and we look forward to continuing to partner with SBBA in these efforts.
Stephen Leffler, MD, President/COO, University of Vermont Medical Center

MEET OUR NEWEST FOUNDER MEMBER:

Northfield SAVINGS BANK

THANKS TO OUR PLATINUM MEMBERS:

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Techgroup the human side of IT

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Howard
Center
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MSK Consulting, LLC

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Berkshire
Hathaway
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Neville
Investments

There's an engineer behind everything we sell.
INSTRUMART